


## MISSION STATEMENT



To rank in the top quartile  
in performance of  
**NAFA FUNDS**  
relative to the competition,  
and to consistently offer  
Superior risk-adjusted returns to investors.

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## FUND'S INFORMATION

### Management Company

NBP Fullerton Asset Management Limited – Management Company

### Board of Directors of the Management Company

Mr. Shahid Anwar Khan	Chairman
Mr. Amir Shehzad	Director
Mr. Wah Geok Sum	Director
Mr. Koh Boon San	Director
Mr. Shehryar Faruque	Director
Mr. Kamal Amir Chinoy	Director
Mr. Khalid Mahmood	Director
Dr. Amjad Waheed	Chief Executive Officer

### Company Secretary & CFO of the Management Company

Mr. Muhammad Murtaza Ali

### Audit & Risk Committee

Mr. Shehryar Faruque	Chairman
Mr. Koh Boon San	Member
Mr. Amir Shehzad	Member

### Trustee

Central Depository Company of Pakistan Limited (CDC)  
CDC House, 99-B, Block "B" S.M.C.H.S.,  
Main Shahra-e-Faisal, Karachi.

### Bankers to the Fund

Allied Bank Limited  
Askari Bank Limited  
Summit Bank Limited  
Bank Alfalah Limited  
Bank Al-Habib Limited  
Deutsche Bank  
Faysal Bank Limited  
Habib Bank Limited  
Habib Metropolitan Bank Limited  
KASB Bank Limited  
MCB Bank Limited  
National Bank of Pakistan  
NIB Bank Limited  
Silk Bank Limited  
Soneri Bank Limited  
Standard Chartered Bank (PAK) Limited  
The Bank of Punjab  
United Bank Limited

# NAFA STOCK FUND

## **Auditors**

M. Yousuf Adil Saleem & Co.  
Chartered Accountants  
Cavish Court,  
A-35, Block 7 & 8,  
KCHSU, Sharae Faisal  
Karachi-75350 Pakistan

## **Legal Advisor**

M/s Jooma Law Associates  
205, E.I. Lines, Dr. Daudpota Road,  
Karachi.

## **Head Office:**

7<sup>th</sup> Floor Clifton Diamond Building, Block No. 4,  
Scheme No. 5, Clifton Karachi.  
UAN: 111-111-NFA (111-111-632)  
Helpline (Toll Free): 0800-20001  
Fax: (021) 35825329

## **Lahore Office:**

7-Noon Avenue, Canal Bank,  
Muslim Town Lahore.  
Contact: 042-35914272

## **Islamabad Office:**

Plot No. 395, 396  
Industrial Area, 1-9/3 Islamabad.  
UAN: 051-111-111-632  
Phone: 051-2514987  
Fax: 051-4859031

## **Peshawar Office:**

1st Floor, Haji Tehmas Centre,  
Near KFC, Tehkal Payan  
University Road, Peshawar.  
Phone: 92-91-5711784, 5711782  
Fax: 92-91-5211780

## **Multan Office:**

NBP City Branch, Hussain-a-Gahi, Multan.  
Phone No: 061-4502204  
Fax No: 061-4502203

# NAFA STOCK FUND

## DIRECTORS' REPORT

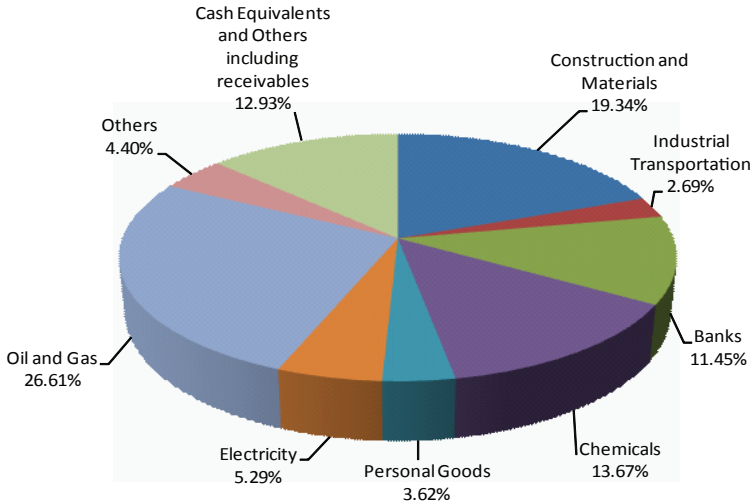
The Board of Directors of NBP Fullerton Asset Management Limited is pleased to present the unaudited financial statements of NAFA Stock Fund for the period ended March 31, 2013.

### Fund's Performance

During the third quarter, the unit price of NAFA Stock Fund (NSF) has increased from Rs. 8.8735 on December 31, 2012 to Rs. 9.5731 (Ex-Div) on March 31, 2013, thus showing a growth of 7.88%. The Benchmark (KSE-30 Index) return for the same period was 3.23%. Thus, the Fund has outperformed its Benchmark by 4.65% during the period under review. For the nine months period ended March 31, 2013, the NAV of the Fund has increased from Rs. 7.1440 on June 30, 2012 to Rs. 9.5731 (Ex-Div) on March 31, 2013, thus showing an increase of 34.00%. During the said period, the Benchmark increased by 19.18%, translating into an outperformance of 14.82%. Since inception (January 22, 2007), the unit price of the Fund has shown a growth of 84.98% as compared to 6.09% increase in its Benchmark. Thus, the Fund has outperformed its Benchmark by 78.89% since its inception. This performance is net of management fee and all other expenses. The Fund size of NSF at the end of the period stood at Rs.1,136 million, 2.29% lower compared to the previous quarter.

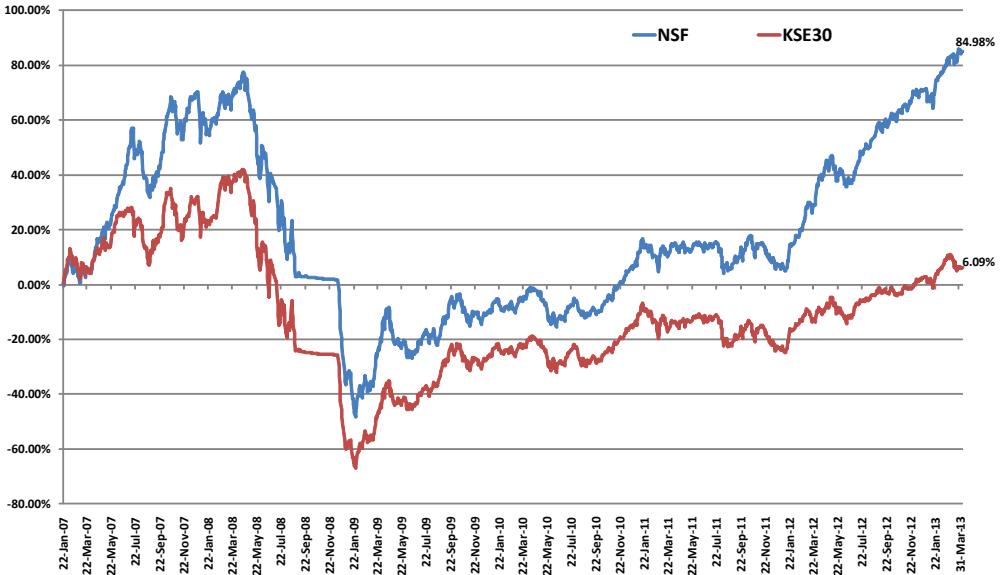
The stock market extended the rally during the quarter ended March 31, 2013 amid lot of volatility lead by Construction & Material, Telecommunication, Food Producers, and Electricity sectors. Healthy corporate earnings reports of the selected sectors, let up in inflationary pressures, announcement of national election, and healthy foreign inflows buoyed the investors. On the other hand, investors were wary of deteriorating external account position and widening fiscal deficit. Currently the stock market is valued at 7.3 times estimated earnings as per our estimates.

The Fund has earned total income of Rs.391.18 million during the period. After deducting expenses of Rs.38.01 million, the net income is Rs.353.17 million. The asset allocation of the Fund as on March 31, 2013 is as follows:



# NAFA STOCK FUND

NSF Performance versus Benchmark (Since Inception)



## Income Distribution

In addition to the interim distribution of 3.00% of opening ex-NAV (2.187% of the par value), the Board of Directors of the Management Company has also approved further interim distribution of 3.00% of opening ex-NAV (2.187% of the par value) for the period ended March 31, 2013.

## Acknowledgement

The Board takes this opportunity to thank its valued unit-holders for their confidence and trust in the Management Company, and providing the opportunity to serve them. It also offers its sincere gratitude to the Securities & Exchange Commission of Pakistan and State Bank of Pakistan for their patronage and guidance.

The Board also wishes to place on record its appreciation for the hard work, dedication and commitment shown by the staff and the Trustee.

On behalf of the Board of  
NBP Fullerton Asset Management Limited

Chief Executive

Director

Date: April 26, 2013  
Place: Karachi.

# NAFA STOCK FUND

## CONDENSED INTERIM STATEMENT OF ASSETS AND LIABILITIES AS AT MARCH 31, 2013

		(Un-audited) March 31, 2013	(Audited) June 30, 2012
	Note	-----Rupees in '000-----	
<b>Assets</b>			
Balances with banks		152,582	77,043
Investments	4	989,510	1,079,439
Dividend and profit receivable		15,562	864
Deposits, prepayments and other receivables		2,782	2,740
<b>Total assets</b>		<u>1,160,436</u>	<u>1,160,086</u>
<b>Liabilities</b>			
Payable to the Management Company		2,953	2,171
Payable to the Trustee		246	181
Payable to the Securities and Exchange Commission of Pakistan		879	953
Payable against purchase of investments		303	54,342
Payable against redemption of units		8	-
Accrued expenses and other liabilities		19,548	12,013
<b>Total liabilities</b>		<u>23,937</u>	<u>69,660</u>
<b>Net assets</b>		<u>1,136,499</u>	<u>1,090,426</u>
<b>Unit holders' funds (As per Statement attached)</b>		<u>1,136,499</u>	<u>1,090,426</u>
<b>Contingencies and commitments</b>			
	6	-----Number of units-----	
<b>Number of units in issue</b>		<u>118,717,440</u>	<u>137,335,751</u>
		-----Rupees-----	
<b>Net asset value per unit</b>		<u>9.5731</u>	<u>7.9399</u>

The annexed notes 1 to 10 form an integral part of this condensed interim financial information.

For NBP Fullerton Asset Management Limited  
(Management Company)

Chief Executive

Director

# NAFA STOCK FUND

## CONDENSED INTERIM INCOME STATEMENT (UNAUDITED) FOR THE NINE MONTH PERIOD AND QUARTER ENDED MARCH 31, 2013

Note	Nine Months ended		Quarter ended	
	March 31, 2013	March 31, 2012	March 31, 2013	March 31, 2012
-----Rupees in '000-----				
<b>Income</b>				
	172,967	6,292	63,061	53,672
Net gain on sale of investments	81,778	64,928	21,052	29,584
Dividend Income	4,226	4,718	1,790	984
Profit on bank deposits	89	1,036	-	-
Income from government securities				
Net unrealised appreciation on re-measurement of investments classified as 'financial assets at fair value through profit or loss'	132,120	138,914	4,474	191,481
<b>Total income</b>	<b>391,180</b>	<b>215,888</b>	<b>90,377</b>	<b>275,721</b>
<b>Expenses</b>				
	18,504	19,733	5,534	5,609
Remuneration of the Management Company	2,961	3,158	886	898
Sales tax on remuneration to the Management Company	1,676	1,426	523	497
Remuneration of the Trustee	879	689	263	242
Annual fee - Securities and Exchange Commission of Pakistan	5,654	4,665	1,804	2,156
Securities transaction costs	622	167	185	-
Settlement and bank charges	-	276	-	24
Amortisation of preliminary expenses and floatation costs	360	326	84	70
Auditors' remuneration	88	83	27	28
Fund rating fee	-	17	-	17
Legal and professional charges	30	30	10	10
Annual listing fee	39	76	14	(1)
Printing charges	30,813	30,646	9,330	9,550
<b>Total expenses</b>	<b>360,367</b>	<b>185,242</b>	<b>81,047</b>	<b>266,171</b>
<b>Net income from operating activities</b>				
Provision for Worker's Welfare Fund	5 (7,207)	(2,547)	(1,621)	(2,547)
<b>Net income for the period before taxation</b>	<b>353,160</b>	<b>182,695</b>	<b>79,426</b>	<b>263,624</b>
<b>Taxation</b>	<b>7 -</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Net income for the period after taxation</b>	<b>353,160</b>	<b>182,695</b>	<b>79,426</b>	<b>263,624</b>

The annexed notes 1 to 10 form an integral part of this condensed interim financial information.

For NBP Fullerton Asset Management Limited  
(Management Company)

Chief Executive

Director



# NAFA STOCK FUND

## CONDENSED STATEMENT OF COMPREHENSIVE INCOME (UNAUDITED) FOR THE NINE MONTH PERIOD AND QUARTER ENDED MARCH 31, 2013

	Nine months ended		Quarter ended	
	March 31, 2013	March 31, 2012	March 31, 2013	March 31, 2012
	-----Rupees in '000-----			
Net income for the period after taxation	353,160	182,695	79,426	263,624
Other comprehensive income	-	-	-	-
<b>Total comprehensive income for the period</b>	<u>353,160</u>	<u>182,695</u>	<u>79,426</u>	<u>263,624</u>

The annexed notes 1 to 10 form an integral part of this condensed interim financial information.

For NBP Fullerton Asset Management Limited  
(Management Company)

Chief Executive

Director

# NAFA STOCK FUND

## CONDENSED INTERIM DISTRIBUTION STATEMENT (UNAUDITED) FOR THE NINE MONTH PERIOD AND QUARTER ENDED MARCH 31, 2013

	Nine Months ended		Quarter ended	
	March 31, 2013	March 31, 2012	March 31, 2013	March 31, 2012
	-----Rupees in '000-----			
<b>Accumulated loss brought forward</b>	(218,494)	(287,976)	(78,344)	(476,224)
Final distribution for the year ended June 30, 2012: 6.51% (2011: 10.33% units )				
- Bonus units	(80,880)	(101,560)	-	-
- Cash Distribution	(15,959)	(25,392)	-	-
Interim distribution for the quarter ended December 31, 2012 2.187% (2011: Nil)				
- Bonus units	(22,828)	-	(22,828)	-
- Cash Distribution	(2,112)	-	(2,112)	-
Element of (loss) / income and capital (losses) / gains redeemed included in prices of units issued less those in units redeemed	(49,601)	4,896	(12,856)	(14,737)
Net Income for the period	353,160	182,695	79,426	263,624
	<u>181,780</u>	<u>60,639</u>	<u>41,630</u>	<u>248,887</u>
<b>Accumulated loss carried forward</b>	<u>(36,714)</u>	<u>(227,337)</u>	<u>(36,714)</u>	<u>(227,337)</u>

The annexed notes 1 to 10 form an integral part of this condensed interim financial information.

For NBP Fullerton Asset Management Limited  
(Management Company)

Chief Executive

Director

# NAFA STOCK FUND

## CONDENSED INTERIM STATEMENT OF MOVEMENT IN UNIT HOLDERS' FUNDS (UNAUDITED) FOR THE NINE MONTH PERIOD AND QUARTER ENDED MARCH 31, 2013

	Nine Months ended		Quarter ended	
	March 31, 2013	March 31, 2012	March 31, 2013	March 31, 2012
-----Rupees in '000-----				
<b>Net assets at the beginning of the period</b>	1,090,426	926,795	1,163,185	836,658
Issue of 109,786,045 units (including 13,133,138 bonus units) (2012: 122,930,631 units)	845,186	695,763	448,678	197,163
Redemption of 128,404,357 units (2012: 104,458,684 units)	(1,134,202) (289,016)	(678,695) 17,068	(552,678) (104,000)	(196,279) 884
Final Distribution (Bonus) for the year ended June 30, 2012 : 10,712,251 units (June 30, 2011 : 15,601,886 Units)	80,880	101,560	-	-
Interim distribution for the quarter ended December 31, 2012 2,420,887 units (Dec 31, 2011 : Nil Units)	22,828	-	22,828	-
Element of loss / (income) and capital losses / (gains) redeemed in prices of units issued less those in units redeemed transferred to distribution statement	49,601	(4,896)	12,856	14,737
Total comprehensive income / (loss) for the period	353,160	182,695	79,426	263,624
Final distribution for the year ended June 30, 2012: 6.51% (2011:9.163% units)				
- Bonus units	(80,880)	(101,560)	-	-
- Cash distribution	(15,959)	(25,392)	-	-
Interim distribution for the quarter ended December 31, 2012 2.187% (2011: Nil)				
- Bonus units	(22,828)	-	(22,828)	-
- Cash Distribution	(2,112)	-	(2,112)	-
Element of (loss) / income and capital gains / (losses) included in prices of units issued less those in units redeemed - net	(49,601)	4,896	(12,856)	(14,737)
<b>Net assets as at the end of the period</b>	<u>1,136,499</u>	<u>1,101,166</u>	<u>1,136,499</u>	<u>1,101,166</u>

The annexed notes 1 to 10 form an integral part of this condensed interim financial information.

For NBP Fullerton Asset Management Limited  
(Management Company)

Chief Executive

Director

# NAFA STOCK FUND

## CONDENSED INTERIM CASH FLOW STATEMENT (UNAUDITED) FOR THE NINE MONTH PERIOD AND QUARTER ENDED MARCH 31, 2013

	Nine Months ended		Quarter ended	
	March 31, 2013	March 31, 2012	March 31, 2013	March 31, 2012
-----Rupees in '000-----				
<b>CASH FLOW FROM OPERATING ACTIVITIES</b>				
Net income for the period before taxation	353,160	182,695	79,426	263,624
<b>Adjustments</b>				
Unrealised (gain) on re-measurement of investments classified as 'financial assets at fair value through profit or loss' - net	(132,120)	(138,914)	(4,474)	(191,481)
Amortisation of preliminary expenses and floatation costs	-	276	-	23
	<u>221,040</u>	<u>44,057</u>	<u>74,952</u>	<u>72,166</u>
<b>Decrease / (increase) in assets</b>				
Receivable from sale of investments	-	9,052	-	23,104
Investments - net	222,050	(41,980)	139,383	(104,715)
Dividend and profit receivable	(14,698)	(27,221)	(14,920)	(27,661)
Advances, deposits and prepayments	(42)	(5,685)	57	(5,611)
	<u>207,310</u>	<u>(65,834)</u>	<u>124,520</u>	<u>(114,883)</u>
<b>(Decrease) / increase in Liabilities</b>				
Payable to the Management Company	782	(216)	260	(170)
Payable to the Trustee	65	18	6	23
Payable to Securities and Exchange Commission of Pakistan	(74)	(218)	263	242
Payable against purchase of investments	(54,039)	(43,732)	74	-
Payable against redemption of units	8	-	(113)	-
Accrued expenses and other liabilities	7,535	3,024	1,777	2,711
	<u>(45,723)</u>	<u>(41,124)</u>	<u>2,267</u>	<u>2,806</u>
<b>Net cash generated / (used in) from operating activities</b>	<u>382,626</u>	<u>(62,901)</u>	<u>201,738</u>	<u>(39,911)</u>
<b>CASH FLOW FROM FINANCING ACTIVITIES</b>				
Net receipts from issue of units	845,186	695,763	448,678	197,163
Net payments on redemption of units	(1,134,202)	(677,844)	(552,678)	(195,206)
Distribution paid	(18,071)	(25,392)	(2,112)	-
<b>Net cash (used in) / generated from operating activities</b>	<u>(307,087)</u>	<u>(7,473)</u>	<u>(106,112)</u>	<u>1,957</u>
<b>Net increase / (decrease) in cash and cash equivalents during the period</b>	75,539	(70,374)	95,626	(37,954)
Cash and cash equivalents at the beginning of the period	77,043	97,434	56,956	65,014
<b>Cash and cash equivalents at the end of the period</b>	<u>152,582</u>	<u>27,060</u>	<u>152,582</u>	<u>27,060</u>

The annexed notes 1 to 10 form an integral part of this condensed interim financial information.

For NBP Fullerton Asset Management Limited  
(Management Company)

Chief Executive

Director

# NAFA STOCK FUND

## NOTES TO AND FORMING PART OF THE CONDENSED INTERIM FINANCIAL STATEMENTS (UNAUDITED) FOR THE NINE MONTH PERIOD AND QUARTER ENDED MARCH 31, 2013

### 1. LEGAL STATUS AND NATURE OF BUSINESS

The NAFA Stock Fund (the Fund) was established under a Trust Deed executed between NBP Fullerton Asset Management Limited, a company incorporated under the Companies Ordinance, 1984, as Management Company and Central Depository Company of Pakistan Limited (CDC), also incorporated under the Companies Ordinance, 1984, as Trustee. The Trust Deed was executed on December 06, 2006 and was authorised by the Securities and Exchange Commission of Pakistan (SECP) on December 20, 2006 in accordance with the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 (NBFC Rules).

The Management Company of the Fund has been licensed to act as an Asset Management Company under the NBFC Rules through a certificate of registration issued by the SECP. The registered and principal office of the Management Company was situated at 9th Floor, Adamjee House, I.I.Chundrigar Road, Karachi. From 4 February 2013, the registered office of the Management Company is shifted to 7th floor, Clifton Diamond Building, Block No. 4, Scheme No. 5, Clifton, Karachi. The Management Company is also the member of MUFAP.

The Fund is an open-ended mutual fund categorized as an equity scheme and its units are listed on the Lahore Stock Exchange. The units of the Fund are offered for public subscription on a continuous basis. These units are transferable and can be redeemed by surrendering them to the Fund.

The core objective of the Fund, is to provide investors with long term capital growth from an actively managed portfolio invested primarily in listed companies in Pakistan.

The Pakistan Credit Rating Agency Limited (PACRA) has assigned an asset manager rating of AM2 to the Management Company and has assigned short term performance ranking of '4 Star' and long term performance ranking of '3 Star' to the Fund.

Title of the assets of the Fund is held in the name of Central Depository Company of Pakistan Limited (CDC) as the trustee of the Fund.

### 2 BASIS OF PREPARATION

#### 2.1 Statement Of Compliance

This condensed interim financial information has been prepared in accordance with the approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board as are notified under the Companies Ordinance, 1984, the requirements of the Trust Deed, the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 (the NBFC Rules), the Non-Banking Finance Companies and Notified Entities Regulations, 2008 (the NBFC Regulations) and directives issued by the SECP. Wherever the requirements of the Trust Deed, the NBFC Rules, the NBFC Regulations or directives issued by the SECP differ with the requirements of IFRSs, the requirements of the Trust Deed, the NBFC Rules, the NBFC Regulations or the directives issued by SECP prevail.

The disclosures made in this condensed interim financial information have been limited based on the requirements of the International Accounting Standard 34: 'Interim Financial Reporting'. This condensed interim financial information does not include all the information and disclosures required in a full set of financial statements and should be read in conjunction with the annual published financial statements of the Fund for the year ended June 30, 2012.

In compliance with schedule V of the NBFC Regulations the directors of the Management Company hereby declare that this condensed interim financial information gives a true and fair view of the state of the Fund's affairs as at March 31, 2013.

# NAFA STOCK FUND

## 2.2 Standards, interpretations and amendments to published approved accounting standards that are effective in the current period

The following new standards and amendments to existing standards are mandatory for the first time for the accounting periods beginning on or after July 1, 2012:

Amendment to IFRS 7, 'Financial instruments': The amendment includes new disclosures to facilitate comparison between those entities that prepare IFRS financial statements to those that prepare financial statements in accordance with US GAAP. The adoption of this amendment did not have any impact on the Fund's condensed interim financial information.

There are certain other new standards, amendments and interpretations that became effective during the period and are mandatory for accounting periods beginning on or after July 1, 2012 but are considered not to be relevant or did not have any significant effect on the Fund's operations and are, therefore, not disclosed in this condensed interim financial information.

## 2.3 Standards, interpretations and amendments to published approved accounting standards, as adopted in Pakistan, that are not yet effective:

There are certain new standards, amendments to approved accounting standards and new interpretations that are mandatory for accounting periods beginning on or after July 1, 2013 but are considered not to be relevant or did not have any significant effect on the Fund's operations and are, therefore, not detailed in this condensed interim financial information.

## 3 ACCOUNTING POLICIES

The accounting policies adopted for the preparation of the condensed interim financial information are the same as those applied in the preparation of the annual audited financial statements for the year ended June 30, 2012.

## 4 INVESTMENTS

At fair value through profit or loss - held for trading

	Note	(Un-audited) March 31, 2013	(Audited) June 30, 2012
- Listed equity securities	4.1	989,510	979,829
- Government securities	4.3	-	99,610
		<u>989,510</u>	<u>1,079,439</u>

# NAFA STOCK FUND

## 4.1 Investments in shares of listed companies at fair value through profit or loss

Name of the investee company	As at July 1, 2012	Purchases during the period	Bonus / right shares	Sales during the period	As at March 31, 2013	Market value as at March 31, 2013	Investment as a percentage of		
							Market value as a percentage of net assets	Market value as a percentage of total investment	Paid up capital of investee company held
-----Number of shares-----							(Rupees in '000)		
-----%-----									
<b>SHARES OF LISTED COMPANIES - Fully paid ordinary shares of Rs.10 each unless stated otherwise</b>									
<b>OIL AND GAS</b>									
Attock Petroleum Limited	13,242	25,000	-	38,242	-	0	0.00%	0.00%	0.00%
Attock Refinery Limited	506	-	-	506	-	-	0.00%	0.00%	0.00%
Oil & Gas Development Company Limited	2,881	935,500	-	809,300	129,081	26,325	2.32%	2.66%	0.00%
Pakistan Oilfields Limited	225,180	419,600	-	431,700	213,080	96,659	8.50%	9.77%	0.09%
Pakistan Petroleum Limited	463,363	934,000	135,466	976,500	556,329	97,475	8.58%	9.85%	0.03%
Pakistan State Oil Company Limited	508	414,300	67,362	78,609	403,561	81,975	7.21%	8.28%	0.16%
<b>CHEMICALS</b>									
Arif Habib Corporation Limited	5,500	-	550	6,050	-	-	0.00%	0.00%	0.00%
Engro Corporation Limited	118,185	1,925,100	-	1,273,500	769,75	99,302	8.74%	10.04%	0.15%
Fatima Fertilizer Company Limited	2,000	1,695,534	-	1,697,534	-	-	0.00%	0.00%	0.00%
Fauji Fertilizer Company Limited	448,238	445,000	-	893,237	1	0	0.00%	0.00%	0.00%
Sitara Chemical Industries Limited	291,221	7,000	-	-	298,221	56,057	4.93%	5.67%	1.39%
<b>Industrial Metals and Mining</b>									
Aysha Steel Mills Limited	-	-	550	550	-	-	0.00%	0.00%	0.00%
Crecent Steel and Allied Products Limited	176,500	-	-	176,500	-	-	0.00%	0.00%	0.00%
International Industries Limited	749,209	-	0	748,500	709	22	0.00%	0.00%	0.00%
<b>CONSTRUCTION AND MATERIALS</b>									
Attock Cement Pakistan Limited	626,521	97,000	93,978	452,500	364,999	41,289	3.63%	4.17%	0.37%
D.G. Khan Cement Company Limited	1,168,100	1,941,000	-	2,719,000	390,100	27,022	2.38%	2.73%	0.09%
Lucky Cement Limited	614,033	933,500	-	1,328,100	219,433	36,775	3.24%	3.72%	0.07%
Cheerat Cement Company Limited	2,795,653	-	-	1,280,000	1,515,653	78,329	6.89%	7.92%	1.59%
Fauji Cement Company Limited	50,000	4,245,500	-	4,290,000	5,500	46	0.00%	0.00%	0.00%
Fecto Cement Limited	-	632,000	-	592,000	40,000	1,418	0.12%	0.14%	0.08%
Kohat Cement Limited	-	297,000	-	297,000	-	-	0.00%	0.00%	0.00%
Maple Leaf Cement Factory Limited	-	1,635,000	-	1,635,000	-	-	0.00%	0.00%	0.00%
Thatta Cement Company Limited	1,250,000	-	-	-	1,250,000	34,969	3.08%	3.53%	1.25%
<b>GENERAL INDUSTRIALS</b>									
Thal Limited *	327,627	-	32,763	69,000	291,390	28,553	2.51%	2.89%	0.36%
Ghani Glass Limited	27,757	-	2,476	27,500	2,733	185	0.02%	0.02%	0.00%
Cheerat Packing Limited	264,492	-	49,195	244,500	69,187	1,057	0.09%	0.11%	0.40%
MACPAC Films Limited	5,500	-	-	-	5,500	149	0.01%	0.02%	0.01%
<b>ENGINEERING</b>									
Al-Ghazi Tractors Limited	201	-	-	201	-	-	0.00%	0.00%	0.00%
K.S.B. Pumps Limited	-	38,000	-	2,000	36,000	2,340	0.21%	0.24%	0.27%
Millat Tractors Limited	739	70,400	3	71,106	36	19	0.00%	0.00%	0.00%
<b>FOOD PRODUCERS</b>									
Engro Foods Limited	-	137,000	-	137,000	-	-	0.00%	0.00%	0.00%
<b>PERSONAL GOODS</b>									
Azgard Nine Limited (Non-voting)	806,400	-	-	-	806,400	5,645	0.50%	0.57%	14.60%
Nishat Chunian Limited	-	2,454,000	151,900	2,192,900	413,000	19,927	1.75%	2.01%	0.23%
Nishat Mills Limited	-	540,000	-	355,000	185,000	15,594	1.37%	1.58%	0.05%
<b>MEDIA</b>									
Hum Television Network Limited	860,779	-	-	860,779	-	-	0.00%	0.00%	0.00%
<b>FIXED LINE TELECOMMUNICATION</b>									
Pakistan Telecommunication Company Limited	5,400	4,862,000	-	4,110,000	757,400	15,375	1.35%	1.55%	0.02%
Telecard Limited	-	8,650,000	-	8,650,000	-	-	0.00%	0.00%	0.00%
Watecom Limited	453,259	-	-	453,259	-	-	0.00%	0.00%	0.00%
<b>ELECTRICITY</b>									
The Hub Power Company Limited	1,963,066	1,968,000	-	2,734,000	1,197,066	60,165	5.29%	6.08%	0.10%
Kot Addu Power Company Limited	-	133,500	-	133,500	-	-	0.00%	0.00%	0.00%
Pakgen Power Limited	-	856,000	-	856,000	-	-	0.00%	0.00%	0.00%

# NAFA STOCK FUND

## COMMERCIAL BANKS

Askari Bank Limited	-	2,415,000	-	2,415,000	-	-	0.00%	0.00%	0.00%
Allied Bank Limited	859,521	-	59,052	269,000	649,573	38,292	3.37%	3.87%	0.06%
Bank Alfalah Limited	2,318,347	3,762,000	-	6,074,500	5,847	88	0.01%	0.01%	0.00%
Bank Alhabib Limited	-	1,445,000	-	-	1,445,000	38,032	3.35%	3.64%	0.14%
MCB Bank Limited	307,404	228,500	-	535,903	1	0	0.00%	0.00%	0.00%
Meezan Bank Limited	2,079,579	-	203,674	228,000	2,055,253	53,601	4.72%	5.42%	0.20%
National Bank of Pakistan	746,421	1,470,000	63	2,216,000	-	484	0.00%	0.00%	0.00%
United Bank Limited	210,963	863,000	-	1,073,000	963	79	0.01%	0.01%	0.00%

## NON-LIFE INSURANCE

TPL Direct Insurance Limited	96,626	-	-	9,000	87,626	864	0.08%	0.09%	0.19%
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## FINANCIAL SERVICES

NEXT Capital Limited	500,000	-	-	227,500	272,500	1,254	0.11%	0.13%	1.36%
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## INDUSTRIAL TRANSPORTATION

Pakistan National Shipping Corporation Limited	-	820,000	-	43,500	776,500	30,609	2.69%	3.09%	0.59%
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## SOFTWARE AND COMPUTER SERVICES

Netsol Technologies Limited	-	1,616,000	-	1,616,000	-	-	0.00%	0.00%	0.00%
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20,834,921

15,213,911

989,510

87.07%

100%

Carrying value as at March 31, 2013

857,390

\* The Face Value of shared held of Thal Limited is Rs.5

4.2 Investments include shares with market value of Rs 187.976 million which have been pledged with National Clearing Company of Pakistan Limited for guaranteeing settlement of the Fund's trades in accordance with Circular number 11 dated October 23, 2007 issued by the SECP

### 4.3 Investment in government securities - 'At fair value through profit or loss'

Issue Date	Tenor	Face Value			Market value as at March 31, 2013			
		As at July 1, 2012	Purchases during the period	Sales/ matured during the period	As at March 31, 2013	Market value as at March 31, 2013	Market value of investments as a percentage of net assets	Market value as a percentage of total investment
----- (Rupees in '000) -----								
July 14, 2011	12 Months	75,000	-	75,000	-	-	-	-
April 19, 2012	12 Months	25,000	-	25,000	-	-	-	-
July 20, 2012	12 Months	-	11,000	11,000	-	-	-	-
					-	-	-	-
					-	-	-	-

Carrying value as at March 31, 2013

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## 5 PROVISION FOR WORKERS' WELFARE FUND

The Finance Act, 2008 introduced an amendment to the Workers' Welfare Fund Ordinance, 1971 (WWF Ordinance). As a result of this amendment it may be construed that all Collective Investment Schemes / mutual funds (CISs) whose income exceeds Rs 0.5 million in a tax year, have been brought within the scope of the WWF Ordinance, thus rendering them liable to pay contribution to WWF at the rate of two percent of their accounting or taxable income, whichever is higher. In the light of this, Mutual Fund Association of Pakistan (MUFAP) filed a constitutional petition in the Honorable Sindh High Court challenging the applicability of WWF on CISs which was dismissed mainly on the grounds that MUFAP is not an aggrieved party.

Subsequently, clarifications were issued by the Ministry of Labour and Manpower (the Ministry) which stated that mutual funds are not liable to contribute to WWF on the basis of their income. These clarifications were forwarded by the Federal Board of Revenue (FBR) (being the collecting agency of WWF on behalf of the Ministry) to its members for necessary action. Based on these clarifications, the FBR also withdrew notice of demand which it had earlier issued to one of the mutual funds for collection of WWF.



Further, a Constitutional Petition was filed with the Honorable High Court of Sindh by a CIS / mutual fund and a pension fund through their trustee and an asset management company inter alia praying to declare that mutual funds / voluntary pension funds being pass through vehicles / entities are not industrial establishments and hence, are not liable to contribute to the WWF under the WWF Ordinance. The matter is still pending with the Honorable Court.

The Management Company is hopeful that the decision of the court will be in favour of the Fund. The Management Company, as a matter of abundant caution, has decided to continue to maintain the provision for WWF as at March 31, 2013 amounting to Rs.18.18 million (including Rs.7.207 million for the current period) (June 30, 2012: Rs 10.968 million) in this condensed interim financial information. Had the same not been made the net asset value per unit would have been higher by Rs 0.1531.

## 6 CONTINGENCIES AND COMMITMENTS

There were no contingencies and commitments outstanding as at the period end.

## 7 TAXATION

The Fund's income is exempt from Income Tax as per clause (99) of Part I of the Second Schedule of the Income Tax Ordinance, 2001 subject to the condition that not less than 90% of the accounting income for the year as reduced by capital gains whether realized or unrealized is distributed amongst the unit holders. Furthermore, as per regulation 63 of the Non-Banking Finance Companies and Notified Entities Regulations, 2008, the Fund is required to distribute 90% of the net accounting income other than unrealized capital gains to the unit holders. The Fund intends to distribute such accounting income for the year ending June 30, 2013 to its unit holders. Accordingly, no liability has been recorded in the current period.

## 8 TRANSACTIONS WITH CONNECTED PERSONS

- 8.1 Connected persons include NBP Fullerton Asset Management Limited being the Management Company, associated companies of the Management Company, Central Depository Company of Pakistan Limited being the Trustee, National Bank of Pakistan (NBP) and Alexandra Fund Management Pte. Limited being the sponsors, NAFA Provident Fund Trust, other collective investment schemes managed by the Management Company and directors and officers of the Management Company.
- 8.2 The transactions with connected persons are in the normal course of business, at contracted rates and terms determined in accordance with market rates.
- 8.3 Remuneration and front - end load payable to the Management Company and remuneration payable to the Trustee are determined in accordance with the provisions of the NBFC Regulations and the Trust Deed respectively.

# NAFA STOCK FUND

## 8.4 Transactions during the period

	----- (Unaudited) -----			
	Nine Months ended		Quarter ended	
	March 31, 2013	March 31, 2012	March 31, 2013	March 31, 2012
-----Rupees in '000-----				
<b>NBP Fullerton Asset Management Limited - Management Company</b>				
Remuneration of Management Company	18,504	19,733	5,534	5,609
Sindh sales tax on remuneration of the Management Company	2,961	3,158	886	898
Front-end Load	468	6	214	-
<b>National Bank of Pakistan - Sponsor</b>				
Units redeemed / transferred out (7,500,000 units; March 31, 2012 : Nil units)	69,881	-	69,881	-
Cash dividend	6,523	7,749	1,640	-
<b>Alexandra Fund Management Pte. Limited - Sponsor</b>				
Bonus units issued (1,132,428 units; March 31, 2012: 1,392,347 units)	-	-	-	-
Units redeemed / transferred out (Nil ; March 31, 2012: Nil units)	-	-	-	-
<b>Employees of the Management Company</b>				
Units issued / transferred in (2,623,823 units ; March 31, 2012 :2,024,263 units)	22,709	13,414	7,267	4,950
Units redeemed / transferred out (2,731,698 units; March 31, 2012 : 1,805,500 units)	24,053	11,871	8,894	5,658
Bonus units issued (16,577 units; March 31, 2012 : 4,932 units)	-	-	-	-
<b>Central Depository Company of Pakistan Limited - Trustee</b>				
Remuneration of trustee	1,676	1,426	523	497
CDS Charges	201	44	27	-
<b>NAFA Provident Fund Trust - Provident Fund</b>				
Units Issued / transferred in (734,197 units; March 31, 2012: 3,596,407 units)	6,092	23,121	537	4,785
Units redeemed / transferred out (960,167 units; March 31, 2012: 3,924,395 units)	8,291	25,580	3,249	8,249
Bonus units issued (67,612 units; March 31, 2012: 81,397 units)	-	-	-	-
<b>NBP Employees Pension Fund</b>				
Bonus units issued (3,316,287 units; March 31, 2012: 4,077,451 units)	-	-	-	-

# NAFA STOCK FUND

----- (Unaudited) -----			
Nine Months ended		Quarter ended	
March 31, 2013	March 31, 2012	March 31, 2013	March 31, 2012
-----Rupees in '000-----			

## Taurus Securities Limited

Brokerage	416	335	157	207
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## International Industries Limited - Employees Provident Fund

Units issued / transferred in 3,688,237 units (March 31, 2012: Nil units)	31,265	-	8,402	-
Units redeemed / transferred out 4,601,932 units (March 31, 2012: Nil units)	39,970	-	19,604	-
Bonus units 327,043 units (March 31, 2012: Nil units)				

## International Industries Limited - Employees Gratuity Fund

Units issued / transferred in 8,379,829 units (March 31, 2012: Nil units)	71,115	-	23,507	-
Units redeemed / transferred out units 7,711,036 (March 31, 2012: Nil units)	66,907	-	27,627	-
Bonus units 467,194 units (March 31, 2012: Nil units)				

## International Steels Limited - Employees Gratuity Fund

Units Issued / transferred in 750,354 units (March 31, 2012: Nil units)	6,352	-	2,084	-
Units redeemed / transferred out 748,741 units (March 31, 2012: Nil units)	6,494	-	3,131	-
Bonus units 40,931 units (March 31, 2012: Nil units)				

## International Steels Limited - Employees Provident Fund

Units Issued / transferred in 894,883 units (March 31, 2012: Nil units)	7,532	-	2,050	-
Units redeemed / transferred out 1,269,973 units (March 31, 2012: Nil units)	10,983	-	5,150	-
Bonus units 89,796 units (March 31, 2012: Nil units)				

# NAFA STOCK FUND

	(Un-audited) March 31, 2013	(Audited) June 30, 2012
	(Rupees in '000)	
<b>8.5 Balances outstanding as at period / year end</b>		
<b>NBP Fullerton Asset Management Limited - Management Company (Formerly National Fullerton Asset Management Limited)</b>		
Management fee payable	2,018	1,730
Front end load payable	616	168
Sales tax on Management Company	319	273
<b>National Bank of Pakistan - Sponsor</b>		
Investment held by the Sponsor in the Fund Nil units ( June 30, 2012: 7,500,000 units)	-	59,549
Balance in current account	919	762
<b>Alexandra Fund Management Pte. Limited - Sponsor</b>		
Investment held by the Sponsor in the Fund 11,297,020 units; (June 30, 2012:10,164,592 units)	108,148	80,706
<b>Employees of the Management Company</b>		
Investment held in the Fund 52,954 units (June 30, 2012: 144,251 units)	507	1,145
<b>Central Depository Company of Pakistan Limited - Trustee</b>		
Payable to Trustee	196	168
CDS charges payable	50	13
Security Deposit	100	100
<b>NAFA Provident Fund Trust - Provident Fund</b>		
Investment held in the Fund 156,527 units (June 30, 2012: 314,885 units)	1,498	2,500
<b>National Bank of Pakistan Employees Pension Fund</b>		
Investment held in the Fund 33,083,025 units (June 30, 2012: 29,766,738 units)	316,707	236,345

## 9 DATE OF AUTHORISATION FOR ISSUE

This condensed interim financial information was authorised for issue by the Board of Directors of the Management Company on April 26, 2013 .

# NAFA STOCK FUND

## 10 GENERAL

10.1 Figures have been rounded off to the nearest thousand rupees.

10.2 Corresponding figures have been rearranged and reclassified, wherever necessary, for the purpose of better presentation. No significant reclassifications have been made during the current period.

For NBP Fullerton Asset Management Limited  
(Management Company)

Chief Executive

Director