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## Instructions for completion

The Foreign Account Tax Compliance Act (FATCA) was enacted into U.S. law in March 2010. It is aimed at preventing U.S. taxpavers from using accounts held outside of the U.S. to evade taxes. Under U.S. federal tax law, NBP Fullerton Asset Management Ltd. (NAFA) is required to request certain taxpayer information from certain persons who maintain an account (whether such persons are U.S. taxpayers or not). Information collected will be used solely to fulfil the NAFA requirements under U.S. federal tax law and will not be used for any other purpose.

To assist you in completing this form, a glossary of terms is attached to this form. NAFA does not provide tax advice and will not be liable for any errors contained

in this form. If you have any questions about how to complete this form you should contact your tax advisor. Section 1: Classification for FATCA Purpose Please tick one box only in this section. **Financial Institution** A. 1 1 **Exempt Beneficial Owner** ☐ Please provide Form W8 BEN E Participating Foreign Financial Institution ☐ Please provide Form W8 BEN E and complete Section 2 13 Non-Participating Foreign Financial Institution ☐ Account cannot be opened Pakistani Financial Institution or a Partner Jurisdiction Financial Institution ☐ Please provide Form W8 BEN E and complete Section 2 1.5 Financial Institution resident in the USA or in a US Territory ☐ Please complete Section 2 1.6 Deemed Compliant Foreign Financial Institution (besides those listed above) ☐ Please provide Form W8 BEN E B. Non-Financial Foreign Entity 1.7 Active Non-Financial Foreign Entity 1.8 Passive Non-Financial Foreign Entity ☐ Please complete Section 3 C. Specified U.S. Person Specified U.S. Person 1.9 ☐ Please provide Form W-9 and **US-TIN Number** Section 2: Financial Institutions 2.1 Please provide your Global Intermediary Identification Number ('GIIN') 2.2 If you are unable to provide a GIIN, please tick one of the below reasons; (i) The Entity is a IGA Partner Jurisdiction Financial Institution and have not yet obtained a GIIN (ii) GIIN not yet obtained but sponsored by another entity which does have a GIIN Sponsor's Name: \_\_\_ Sponsor's GIIN: \_\_\_\_\_ (iii) US Person but not a Specified US Person 



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# Section 3: Passive Non-Financial Foreign Entity

If you are a Passive Non-Financial Foreign Entity, we are required to establish whether any Controlling Person (refer Glossary for meaning of Controlling Person) is a U.S citizen or resident in the U.S. for tax purposes. Please provide certification for all such controlling persons of the entity.\*

S. No.	Full Name	CNIC / Passport #	US Citizen	US Resident	Place of Birth	Address	Telephone Number
			□ Yes □ No	□ Yes □ No			
			□ Yes □ No	□ Yes □ No			
			□ Yes □ No	□ Yes □ No			
			□ Yes □ No	□ Yes □ No			

#### **Declaration:**

- We hereby confirm the information provided above is true, accurate and complete.
- Subject to applicable local laws, we hereby consent for NAFA, to share our information with domestic or overseas regulators or tax authorities where necessary to establish our tax liability in any jurisdiction.
- Where required by domestic or overseas regulators or tax authorities, we consent and agree that NAFA may withhold from our account(s) such amounts as may be required according to applicable laws, regulations and directives.
- We undertake to notify NAFA within 30 calendar days if there is a change in any information which we have provided to NAFA.
- We will indemnify and hold harmless NAFA from any loss, action, cost, expense (including, but not limited to sums paid in settlement of claims, reasonable attorneys' and consultant fees, and expert fees), claim, damages, or liability which arises or is incurred by NAFA in discharging its obligations under FATCA and/or as a result of disclosures to the US tax authorities.

Name	Signature	Date

## Glossary

## ➤ Financial Institution

The term "Financial Institution" means a Custodial Institution, a Depository Institution, an Investment Entity, or a Specified Insurance Company as defined below:

- Custodial Institution: Any Entity that holds, as a substantial portion of its business, financial assets for the account of others.
- Depository Institution: Any Entity that accepts deposits in the ordinary course of a banking or similar business.
- **Investment Entity:** Any Entity that conducts as a business (or is managed by an entity that conducts as a business) one or more of the following activities or operations for or on behalf of a customer:
- 1. Trading in money market instruments (cheques, bills, certificates of deposit, derivatives, etc.); foreign exchange; exchange, interest rate and index instruments; transferable securities; or commodity futures trading;
  - 2. Individual and collective portfolio management; or
  - 3. Otherwise investing, administering, or managing funds or money on behalf of other persons.

### ➤ Exempt Beneficial Owner

The term "Exempt Beneficial Owner" means:

- Governmental Entity
- International Organization
- · Central Bank
- · Pension Fund of an Exempt Beneficial Owner
- Investment Entity wholly owned by Exempt Beneficial Owners

#### ➤ Participating Foreign Financial Institution (PFFI)

A Participating Foreign Financial Institution is a FFI that enters into an agreement with the US Internal Revenue Service (IRS) to undertake certain due diligence, withholding and reporting requirement for US account holders, including an FFI that is treated as a Reporting FI under a Model 2 IGA and that is certifying that it will comply with the terms of an FFI Agreement, as modified by the terms of the applicable Model 2 IGA.

<sup>\*</sup>If additional self-certifications are required, please copy this page.





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## Non-Participating Foreign Financial Institute (NPFFI)

A Foreign Financial Institution (FFI) that is not a participating FFI, a deemed-compliant FFI or an exempt beneficial owner

#### Pakistani Financial Institution (PFI)

PFI is

A FI resident in Pakistan, but excludes any branch of such FI that is located outside Pakistan

A branch of a FI, which is not resident in Pakistan, but is located in Pakistan.

#### > Partner Jurisdiction

It is a jurisdiction that has in effect an agreement with the U.S. to facilitate the implementation of FATCA.

#### Partner Jurisdiction FI

A FI established in a Partner Jurisdiction, but excluding any branch of such FI that is located outside the Partner Jurisdiction.

A branch of FI, which is not established in the Partner Jurisdiction, but is located in the Partner Jurisdiction.

#### Deemed Compliant FFI

A Deemed Compliant FFI in the context of Annex II of a Model 1 IGA is generally a Non-Reporting FI that is not required to register with the Internal Revenue Service (IRS) and certifies its status by providing a withholding agent with a valid US tax form W-8 BEN-E.

It includes non-registered local banks, retirement plans, non-profit organizations, Foreign Financial Institutions with only low-value accounts, and certain owner-documented Foreign Financial Institutions. However, in order to qualify as a Non-Reporting FI, it is essential that such FI must meet all the conditions as captured under Annexure II of the IGA Model 1 to ratify their status as such.

#### Non-Financial Foreign Entity (NFFE)

A Non-Financial Foreign Entity is any Non-US entity that is not a Financial Institution. NFFE is further classified as Active NFFE and Passive NFFE.

#### Active NFFE

It is an NFFE that meets any of the following criteria:

- a) Less than 50 percent of the NFFE's gross income for the preceding calendar year or other appropriate reporting period is passive income and less than 50 percent of the assets held by the NFFE during the preceding calendar year or other appropriate reporting period are assets that produce or are held for the production of passive income;
- b) The stock of the NFFE is regularly traded on an established securities market or the NFFE is a Related Entity of an Entity the stock of which is regularly traded on an established securities market;
- c) The NFFE is organized in a U.S. Territory and all of the owners of the payee are bona fide residents of that U.S. Territory;
- d) The NFFE is a government (other than the U.S. government), a political subdivision of such government (which, for the avoidance of doubt, includes a state, province, county, or municipality), or a public body performing a function of such government or a political subdivision thereof, a government of a U.S. Territory, an international organization, a non-U.S. central bank of issue, or an Entity wholly owned by one or more of the foregoing;
- e) Substantially all of the activities of the NFFE consist of holding (in whole or in part) the outstanding stock of, or providing financing and services to, one or more subsidiaries that engage in trades or businesses other than the business of a Financial Institution, except that an NFFE shall not qualify for this status if the NFFE functions (or holds itself out) as an investment fund, such as a private equity fund, venture capital fund, leveraged buyout fund, or any investment vehicle whose purpose is to acquire or fund companies and then hold interests in those companies as capital assets for investment purposes;
- f) The NFFE is not yet operating a business and has no prior operating history, but is investing capital into assets with the intent to operate a business other than that of a Financial Institution, provided that the NFFE shall not qualify for this exception after the date that is 24 months after the date of the initial organization of the NFFE;
- g) The NFFE was not a Financial Institution in the past five years, and is in the process of liquidating its assets or is reorganizing with the intent to continue or recommence operations in a business other than that of a Financial Institution;
- h) The NFFE primarily engages in financing and hedging transactions with, or for, Related Entities that are not Financial Institutions, and does not provide financing or hedging services to any Entity that is not a Related Entity, provided that the group of any such Related Entities is primarily engaged in a business other than that of a Financial Institution;
- i) The NFFE is an "excepted NFFE" as described in relevant U.S. Treasury Regulations; or
- j) The NFFE meets all of the following requirements:
  - i. It is established and operated in its jurisdiction of residence exclusively for religious, charitable, scientific, artistic, cultural, athletic, or educational purposes; or it is established and operated in its jurisdiction of residence and it is a professional organization, business league, chamber of commerce, labor organization, agricultural or horticultural organization, civic league or an organization operated exclusively for the promotion of social welfare;
  - ii. It is exempt from income tax in its jurisdiction of residence;
  - iii. It has no shareholders or members who have a proprietary or beneficial interest in its income or assets;
  - iv. The applicable laws of the NFFE's jurisdiction of residence or the NFFE's formation documents do not permit any income or assets of the NFFE to be distributed to, or applied for the benefit of, a private person or non-charitable Entity other than pursuant to the conduct of the NFFE's charitable activities, or as payment of reasonable compensation for services rendered, or as payment representing the fair market value of property which the NFFE has purchased; and
  - v. The applicable laws of the NFFE's jurisdiction of residence or the NFFE's formation documents require that, upon the NFFE's liquidation or dissolution, all of its assets be distributed to a governmental entity or other non-profit organization, or escheat to the government of the NFFE's jurisdiction of residence or any political subdivision thereof.





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#### Passive Income

Passive income means income other than trading income (income from core business) and would include, for example (a) Interest (b) Income equivalent to interest, including amounts received in lieu of interest (c) Rents and royalties (d) Annuities (e) Foreign currency gains.

### > Controlling Person

Controlling Person means a natural person who exercise control over an Entity. In case of Limited Company/Corporation, Directors and individual (natural persons) shareholders holding 20% or above stake will be treated as Controlling Person. If legal person holds 20% or above stake in an entity, identify and obtain information of individuals (natural persons) holding shares equal to 20% or above of that legal person. In case of Partnership, all partners will be treated as Controlling Persons.

#### > Related Entity

An entity is a related entity to another entity if one entity controls the other or the entities are under common control, where "control" is defined as a direct or indirect ownership of more than 50% of the vote or value in an entity.

#### Specified U.S. Person

A Specified U.S. Person is any U.S. Person who is not excluded from the definition of a Specified U.S. Person.

Therefore, to classify an entity or individual as a Specified U.S. Person, it should first meet the definition of a U.S. Person then the following exceptions should be applied:

- Any corporation the stock of which is regularly traded on an established securities market.
- Any corporation which is a member of the same expanded affiliated group as a corporation the stock of which is regularly traded on an established securities market.
- Any organization exempt from taxation under IRC Section 501(a) or an individual retirement plan.
- The U.S or any wholly owned agency or instrumentality thereof.
- Any State of the US, any US Territory, any political subdivision of any of the foregoing, or any wholly owned agency or instrumentality of any one or more
  of the foregoing.
- Any US regulated bank.
- · Any US real estate investment trust.
- Any US regulated Investment Company.
- Any US common trust fund.
- Any US trust which is tax exempt or is a charitable trust.
- A registered dealer in securities, commodities, or derivatives financial instruments (including notional principal contracts, futures, forwards, and options).
- A US broker, who is a dealer, a barter exchange, or any other person who regularly acts as a middleman with respect to property or services.

### US Person

- A US Person is an individual who is a citizen or resident of the US (a resident of the US includes an individual who is a green card holder or who meets the substantial presence test); or
- Corporation, partnership, estate and trust organized in the U.S. or under US laws.
- > FORM W-8BEN Certificate of Foreign Status of Beneficial Owner for United States Tax Withholding

IRS Form entitled "Certificate of Foreign Status of Beneficial Owner for United States Tax Withholding." In general, the person providing this uses it to certify its status as a non-US person and that it is the beneficial owner of the income to which it relates.

**FORM W-9** - Request for Taxpayer Identification Number (TIN) and Certification

IRS Form entitled "Request for US Taxpayer Identification Number and Certification." The person providing this uses it to certify its status as a US citizen or other US person.