

# NAFA Financial Sector Income Fund (NFSIF)



MONTHLY REPORT (MUFAP's Recommended Format)  
Unit Price (31/03/2016): Rs. 10.9899

March 2016

## Performance %

Performance Period	Mar 2016	FYTD 2016	Rolling 12 Months Apr 15 - Mar 16	FY 2015	FY 2014	FY 2013	Since Launch October 28, 2011*
NAFA Financial Sector Income Fund	7.2%	6.6%	7.8%	10.9%	7.9%	9.3%	9.4%
Benchmark	5.8%	6.0%	6.2%	8.3%	8.9%	9.0%	8.6%

\* Annualized Return Based on Morning Star Methodology  
All other returns are Annualized Simple Return

The performance reported is net of management fee & all other expenses and based on dividend reinvestment gross of with-holding tax where applicable.

## General Information

Launch Date:	October 28, 2011
Fund Size:	Rs. 863 Million
Type:	Open-end – Income Fund
Dealing Days:	Daily – Monday to Saturday (Mon - Thr) 9:00 A.M to 5:00 P.M (Friday) 9:00 A.M to 5:30 P.M (Saturday) 9:00 A.M to 1:00 P.M
Dealing Time:	2-3 business days
Settlement:	Forward Pricing
Pricing Mechanism:	Forward Pricing
Load:	Front end: 1% (Nil on investment above Rs. 16 million) Back end: 0%
Management Fee:	10% of Net Income (Min 0.5% p.a., Max 1.50% p.a.)
Risk Profile:	Low
Fund stability rating:	A+(f) by PACRA
Listing:	Pakistan Stock Exchange
Custodian & Trustee:	Central Depository Company (CDC)
Auditors:	A. F. Ferguson & Co. Chartered Accountants
Benchmark:	70% 6-Month KIBOR & 30% average 3-Month deposit rates (A & above rated banks)
Fund Manager:	Salman Ahmed
Minimum Subscription:	Growth Unit: Rs. 10,000/- Income Unit: Rs. 100,000/-
Asset Manager Rating:	AM2+ by PACRA (High Investment Management Standards)

## Investment Objective

To provide income enhancement and preservation of capital by investing in prime quality Financial Sector TFCs/Sukuks, Bank deposits and short-term money market instruments.

## Fund Manager Commentary

The Fund generated an annualized return of 7.2% for the month of March 2016 versus the Benchmark return of 5.8%. Since its launch in October 2011, the Fund offered an annualized return of 9.4% against the Benchmark return of 8.6%, hence an outperformance of 0.8% p.a. This outperformance is net of management fee and all other expenses.

The Fund is unique as it invests a minimum 70% of its assets in Financial Sector (mainly banks) debt securities, instruments or deposits. Minimum entity rating of issuers of debt securities is 'AA-'. This minimizes credit risk and at the same time enhances liquidity of the Fund. Duration of the overall portfolio cannot be more than one year. This minimizes interest rate or pricing risk. The Fund invests 25% of its assets in less than 90 days T-Bills or saving accounts with banks, which further enhances liquidity profile of the Fund.

Exposure in TFCs was 42.0% at the end of the month with average time to maturity of 1.8 years. The TFC portfolio of the Fund is predominantly floating rate linked to KIBOR. The weighted average time-to-maturity of the Fund is 0.8 year.

We will rebalance the allocation of the portfolio proactively based on the capital market outlook.

## Asset Allocation (% of Total Assets) 31-Mar-16 29-Feb-16

Asset Allocation (% of Total Assets)	31-Mar-16	29-Feb-16
TFCs	42.0%	40.6%
Tbills	0.1%	0.1%
Bank Placements	26.6%	21.1%
Bank Deposits	29.2%	36.6%
Other including receivables	2.1%	1.6%
Total	100.0%	100.0%
Leverage	Nil	Nil

## Credit Quality of the Portfolio as of March 31st, 2016 (% of Total Assets)

Credit Quality	% of Total Assets
T-Bills (AAA rated)	0.1%
AAA	2.7%
AA+	0.2%
AA	1.0%
AA-	63.7%
A+	29.8%
A & below	0.4%
Other including receivables	2.1%
Total	100.0%

## Top TFC (as at Mar 31, 2016)

Name of TFC	% of Total Assets
Bank Alfalah Limited IV - FT	19.4%
Faysal Bank Limited III	15.8%
Askari Bank Limited IV	5.0%
Standard Chartered Bank (Pakistan) Limited IV	1.8%
Total	42.0%

## WORKERS' WELFARE FUND (WWF)

The scheme has maintained provisions against Workers' Welfare Fund's liability to the tune of Rs. 17,975,588/- If the same were not made the NAV per unit/ last one year return of scheme would be higher by Rs.0.2290/2.24%. For details investors are advised to read note 9 of the Financial Statements of the Scheme for the half year ended December 31, 2015. From July 01, 2015 Workers Welfare Fund (WWF) is not being charged.

## Name of the Members of Investment Commit

Dr. Amjad Waheed, CFA  
Sajjad Anwar, CFA  
Muhammad Ali Bhabha, CFA, FRM  
Syed Suleman Akhtar, CFA  
Salman Ahmed

Notes: 1) The calculation of performance does not include cost of front end load.  
2) Taxes apply. Further, tax credit also available as per section 62 of the Income Tax Ordinance, 2001.

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