

# NAFA Income Opportunity Fund (NIOF)



NBP Fullerton  
Asset Management Ltd.  
A Subsidiary of  
National Bank of Pakistan

MONTHLY REPORT (MUFAP's Recommended Format)  
Unit Price (31/07/2017): Rs. 10.7456

July 2017

## Performance %

Performance Period	July 2017	Trailing 12 months Aug 16 - Jul 17	FY 2017	FY 2016	FY 2015	FY 2014	FY 2013	Since Launch April 21, 2006 *
NAFA Income Opportunity Fund	5.4%	5.7%	6.3%	7.5%	13.2%	16.6%	10.3%	8.2%
Benchmark	6.1%	6.1%	6.1%	6.5%	9.0%	9.8%	9.9%	10.4%

\* Annualized Return Based on Morning Star Methodology  
All other returns are Annualized Simple Return

The performance reported is net of management fee & all other expenses and based on dividend reinvestment gross of with-holding tax where applicable.

## General Information

Launch Date: April 21, 2006  
Fund Size: Rs. 8,246 million  
Type: Open-end – Income Fund  
Dealing Days: Daily – Monday to Saturday  
Dealing Time: (Mon - Thr) 9:00 A.M to 5:00 P.M  
(Friday) 9:00 A.M to 5:30 P.M  
(Saturday) 9:00 A.M to 1:00 P.M  
Settlement: 2-3 business days  
Pricing Mechanism: Forward Pricing  
Load:\*\* Front End Load (Individual): 1% (Nil on investment above Rs. 26 million)  
Front End Load (Other): 1% (Nil on investment above Rs. 16 million)  
Back End Load: NIL  
Management Fee: 1.00% per annum (Effective from May 2, 2017)  
Total Expense Ratio: 1.64% p.a.(including 0.32% government levies)  
Risk Profile: Low  
Fund Stability Rating: "A(f)" by PACRA  
Listing: Pakistan Stock Exchange  
Custodian & Trustee: Central Depository Company (CDC)  
Auditors: Deloitte Yousuf Adil  
Chartered Accountants  
Benchmark: 6-Month KIBOR  
Fund Manager: Muhammad Ali Bhabha, CFA, FRM  
Minimum Subscription: Rs. 10,000/-  
Income Unit: Rs. 100,000/-  
Asset Manager Rating: AM1 by PACRA (Very High Quality)

\*\* effective from January 02, 2017

## Investment Objective

To seek maximum possible preservation of capital and a reasonable rate of return via investing primarily in money market & debt securities having good credit rating and liquidity.

## Fund Manager Commentary

The Fund posted an annualized return of 5.4% in July 2017 as compared to the Benchmark return of 6.1%. This outperformance is net of management fee and all other expenses.

The weighted average time to maturity of the Fund is around 0.5 year. The Fund's sector allocation is fairly diversified with exposure to Banking and Financial Services sectors. TFC portfolio of the Fund is predominantly floating rate linked to KIBOR. However, since TFCs prices may go up or down, therefore, only investors with medium-term investment horizon are advised to invest in this Fund.

We will rebalance the allocation of the Fund proactively based on the capital market outlook.

## Asset Allocation (% of Total Assets) 31-July-17 30-June-17

	31-July-17	30-June-17
TFCs / Sukuks	8.5%	7.1%
MTS	2.3%	1.0%
T-Bills	3.4%	1.9%
RFS	0.7%	-
PIBs	1.3%	1.3%
Placements with Banks	9.2%	12.6%
Commercial Paper	2.3%	2.2%
Equity	0.5%	0.4%
Bank Deposits	70.8%	34.7%
Others including receivables	1.0%	38.8%
<b>Total</b>	<b>100.0%</b>	<b>100.0%</b>
Leverage	Nil	Nil

## Details of Non-Compliant Investments

Particulars	Type of Investment	Value of Investments Before Provision	Provision held	Value of Investments after Provision	% of Net Assets	% of Gross Assets
AgriTech Limited I - Revised II 29-NOV-07 29-NOV-19	TFC	149,860,200	149,860,200	-	-	-
AgriTech Limited V 01-JUL-11 01-JAN-18	TFC	32,320,000	32,320,000	-	-	-
Azgard Nine Limited III (PP) - Revised 04-DEC-07 04-DEC-17	TFC	108,376,850	108,376,850	-	-	-
Azgard Nine Limited V (PP) TFC Markazi 31-MAR-12 31-MAR-19	TFC	82,180,000	82,180,000	-	-	-
BRR Guardian Modaraha - Sukuk Revised II 07-JUL-08 07-APR-19	SUKUK	13,543,008	13,543,008	-	-	-
Dewan Cement Limited (Pre-IPO) 17-JAN-08 17-JAN-18	TFC	150,000,000	150,000,000	-	-	-
Eden House Limited - Sukuk Revised 29-MAR-08 29-SEP-17	SUKUK	9,056,250	9,056,250	-	-	-
New Allied Electronics Limited (PP) 15-MAR-07 15-NOV-17	TFC	31,706,536	31,706,536	-	-	-
New Allied Electronics Limited II - Sukuk 03-DEC-07 03-DEC-17	SUKUK	44,148,934	44,148,934	-	-	-
PACE Pakistan Limited - Revised 15-FEB-08 15-FEB-19	TFC	149,820,000	149,820,000	-	-	-
Saudi Pak Leasing Company Limited - Revised II 13-MAR-08 13-MAR-19	TFC	41,321,115	41,321,115	-	-	-
Worldcall Telecom Limited - Revised 07-OCT-08 07-OCT-21	TFC	88,455,825	88,455,825	-	-	-
Azgard Nine Limited (Non-Voting Ordinary Shares)	Equity	12,854	12,854	-	-	-
AgriTech Limited Shares	Equity	141,403,150	101,931,471	39,471,679	0.5%	0.5%
<b>Total</b>		<b>1,042,204,722</b>	<b>1,002,733,043</b>	<b>39,471,679</b>	<b>0.5%</b>	<b>0.5%</b>

## Top TFC/Sukuk Holdings (as at July 31, 2017)

Name of TFCs / Sukuks	% of Total Assets
JS Bank Limited 14-DEC-16 14-DEC-23	3.5%
BANK ALFALAH LTD - V - REVISED 20-FEB-13 20-FEB-21	1.9%
Jahangir Siddiqui and Company Ltd. 18-Jul-17 18-Jul-22	1.3%
Jahangir Siddiqui and Company Ltd. 24-Jun-16 24-Jun-21	1.2%
Jahangir Siddiqui and Company Ltd. 08-APR-14 08-APR-19	0.6%
<b>Total</b>	<b>8.5%</b>

## Sindh Workers' Welfare Fund (SWWF)

The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 11,192,590/-. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs. 0.0146/0.14%. For details investors are advised to read note 5 of the Financial Statements of the Scheme for the period ended March 31, 2017.

## Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA  
Sajjad Anwar, CFA  
Muhammad Ali Bhabha, CFA, FRM  
Hassan Raza, CFA

Notes: 1) The calculation of performance does not include cost of front end load.  
2) Taxes apply. Further, tax credit also available as per section 62 of the Income Tax Ordinance, 2001.

**Disclaimer:** This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. Past performance is not necessarily indicative of future results. Please read the Offering Document to understand investment policies and the risks involved. The scheme holds certain non-compliant investments. Before making any investment decision, investors should review the latest monthly Fund Manager Report and Financial Statements. The reported returns may include provisioning and reversal of provisioning against some debt securities.

## Credit Quality of the Portfolio as of July 31, 2017 (% of Total Assets)

PIBs (AAA rated)	1.3%
T-Bills (AAA rated)	3.4%
AAA	1.4%
AA+	38.4%
AA	3.1%
AA-	19.8%
A+	21.7%
A	6.1%
A-	0.3%
RFS (Un-rated)	0.7%
MTS (Un-rated)	2.3%
Equity (Un-rated)	0.5%
Others including receivables	1.0%
<b>Total</b>	<b>100.0%</b>