

# NAFA Income Opportunity Fund (NIOF)



MONTHLY REPORT (MUFAP's Recommended Format)  
Unit Price (30/09/2015): Rs. 10.9465

September 2015

## Performance %

Performance Period	Sep 2015	FYTD 2016	Rolling 12Months Oct 14-Sep 15	FY 2015	FY 2014	FY 2013	FY 2012	FY 2011	Since Launch April 21, 2006 *
NAFA Income Opportunity Fund	8.4%	9.3%	13.2%	13.2%	16.6%	10.3%	(0.5%)	5.5%	8.5%
Benchmark	6.8%	7.0%	8.2%	9.0%	9.8%	9.9%	12.4%	13.3%	10.9%

\* Annualized Return Based on Morning Star Methodology  
All other returns are Annualized Simple Return

The performance reported is net of management fee & all other expenses and based on dividend reinvestment gross of with-holding tax where applicable.

## General Information

Launch Date: April 21, 2006  
Fund Size: Rs. 8,306 million  
Type: Open-end – Income Fund  
Dealing Days: Daily – Monday to Saturday  
Dealing Time: (Mon - Thr) 9:00 A.M to 5:00 P.M  
(Friday) 9:00 A.M to 5:30 P.M  
(Saturday) 9:00 A.M to 1:00 P.M  
Settlement: 2-3 business days  
Pricing Mechanism: Forward Pricing  
Load: Front end: 1% (Nil on investment above Rs. 16 million), Back end: 0%  
Management Fee: 1.5% per annum  
Risk Profile: Low  
Fund Stability Rating: "A-(f)" by PACRA  
Listing: Lahore Stock Exchange  
Custodian & Trustee: Central Depository Company (CDC)  
Auditors: KPMG Taseer Hadi & Co.  
Chartered Accountants  
Benchmark: 6-Month KIBOR  
Fund Manager: Muhammad Imran, CFA, ACCA  
Minimum Subscription: Rs. 10,000/-  
Income Unit: Rs. 100,000/-  
Asset Manager Rating: AM2+ by PACRA (High Investment Management Standards)

## Investment Objective

To seek maximum possible preservation of capital and a reasonable rate of return via investing primarily in money market & debt securities having good credit rating and liquidity.

## Fund Manager Commentary

The Fund posted an annualized return of 8.4% in September 2015 as compared to the Benchmark return of 6.8% thus registering an outperformance of 1.6% p.a. Outperformance of the Fund during the month is due to principal and profit payment of non performing Household Goods sector sukuk. During CY 15 the Fund has outperformed its Benchmark by 3.9% by earning an annualized return of 11.5%. This outperformance is net of management fee and all other expenses.

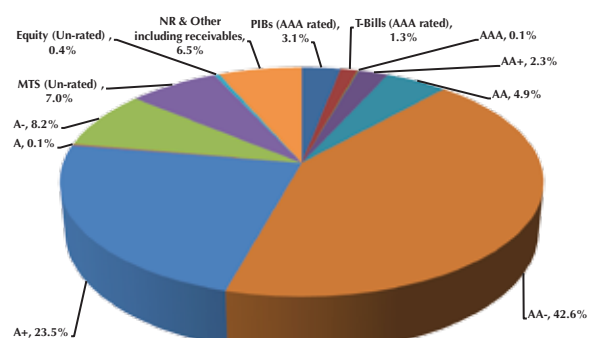
Weighted average price of the TFC portfolio (excluding TFCs which are fully provided) is Rs. 98.4 against the par value of Rs. 100. The weighted average Yield to Maturity of the Fund is around 7.8% p.a. and that of the TFC portfolio is 9.3% p.a. The weighted average time to maturity of the Fund is around 0.4 years. The Fund's sector allocation is fairly diversified with exposure to Chemical, Electricity, Banking, Cement and Financial Services sectors. TFC portfolio of the Fund is predominantly floating rate linked to KIBOR. However, since TFCs prices may go up or down, therefore, only investors with medium-term investment horizon are advised to invest in this Fund.

The highlight of the month was 50 basis points reduction in the Discount Rate by State Bank of Pakistan from 7.0% to 6.5% in its Monetary Policy announcement on September 12, 2015; consequently SBP target (policy) rate is set at 50 basis points below the discount rate at 6.0%. Subsequent to reduction in policy rate yields in the market adjusted accordingly. We will rebalance the allocation of the fund proactively based on the capital market outlook.

## Details of Non-Compliant Investments

Particulars	Type of Investment	Value of Investments before Provision	Provision held	Value of Investments after Provision	% of Net Assets	% of Gross Assets
BRR Guardian Modaraba	SUKUK	27,500,000	27,500,000	-	-	-
Saudi Pak Leasing	TFC	41,321,115	41,321,115	-	-	-
World Call Telecom Limited	TFC	88,455,825	88,455,825	-	-	-
Eden Housing (Sukuk II)	SUKUK	9,056,250	9,056,250	-	-	-
AgriTech Limited I	TFC	149,860,200	149,860,200	-	-	-
AgriTech Limited V	TFC	32,320,000	32,320,000	-	-	-
Azzard Nine Limited III	TFC	108,376,850	108,376,850	-	-	-
Azzard Nine Limited V	TFC	82,180,000	82,180,000	-	-	-
Dewan Cement Limited	TFC	150,000,000	150,000,000	-	-	-
New Allied Electronics (PPTFC)	TFC	31,706,536	31,706,536	-	-	-
New Allied Electronics (Sukuk II)	SUKUK	44,148,934	44,148,934	-	-	-
PACE Pakistan Limited	TFC	149,820,000	149,820,000	-	-	-
Azzard Nine Limited (Non-Voting Ordinary Shares)	Equity	12,854	12,854	-	-	-
AgriTech Limited Shares	Equity	141,403,150	104,638,331	36,764,819	0.4%	0.4%
<b>Total</b>		<b>1,056,161,714</b>	<b>1,019,396,895</b>	<b>36,764,819</b>	<b>0.4%</b>	<b>0.4%</b>

## Credit Quality of the Portfolio as of Sep 30, 2015 (% of Total Assets)



## Asset Allocation (% of Total Assets) 30-Sep-15 31-Aug-15

Asset Allocation	30-Sep-15	31-Aug-15
TFCs / Sukuks	9.6%	8.9%
MTS	7.0%	4.5%
T-Bills	1.3%	32.7%
Placements with Banks	22.0%	10.2%
PIBs	3.1%	2.8%
Equity	0.4%	0.4%
Bank Deposits	50.1%	34.4%
Others including receivables	6.5%	6.1%
<b>Total</b>	<b>100.0%</b>	<b>100.0%</b>
Leverage	Nil	Nil

## Top 10 TFC/Sukuk Holdings (as at Sep 30, 2015)

Name of TFCs / Sukuks	% of Total Assets
Engro Fertilizer Limited (PPTFC)	2.7%
K Electric Azm Sukuk	2.4%
Bank Alfalah Limited V	1.8%
Maple Leaf Cement (Sukuk I)	1.5%
Jahangir Siddiqui and Company Ltd. 08-APR-14	0.8%
Jahangir Siddiqui and Company Ltd. 30-OCT-12	0.4%
<b>Total</b>	<b>9.6%</b>

## WORKERS' WELFARE FUND (WWF)

The scheme has maintained provisions against Workers' Welfare Fund's liability to the tune of Rs. 31,128,042/-. If the same were not made the NAV per unit/ last one year return of scheme would be higher by Rs. 0.0410/0.42%. For details investors are advised to read note 6 of the Financial Statements of the Scheme for the period ended March 31, 2015. From July 01, 2015 Workers Welfare Fund (WWF) is not being charged.

## Name of the Members of Investment Committee

Dr. Amjad Waheed, CFA  
Sajjad Anwar, CFA  
Muhammad Ali Bhabha, CFA, FRM  
Syed Suleman Akhtar, CFA  
Muhammad Imran, CFA, ACCA

Notes: 1) The calculation of performance does not include cost of front end load. The performance reported is based on dividend reinvestment (gross of with-holding tax where applicable)  
2) Taxes apply. Further, tax credit also available as per section 62 of Income Tax Ordinance.

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